

**Texas Association of Pawnbrokers, TAP  
TAP Annual Convention & Expo  
February 9-11, 2018  
Wyndham Riverwalk, San Antonio, TX**

**Agenda**

**Friday, February 9, 2018**

- 8:30 am – 4 pm** National Pawnbrokers Association, NPA  
\*CPP, Certified Pawn Professional-Course
- 5:00-7:30 pm** Texas Pawnbroker Roundtable Discussion (with open bar)  
Reserved for Texas Pawnbroker Owners/Convention Attendees Only
- 7:30-10:00 pm** Reception-Special Guests: Les and Seth Gold  
Owner of Detroit's American Jewelry & Loan  
Host of "Hardcore Pawn" Reality TV series

**Saturday, February 10, 2018**

- 8:00-9:00 am** Continental Breakfast/Seminar-Exhibit Hall  
Les and Seth Gold-Marketing and Social Media
- 9:00-12:00 Noon** Exhibit Hall-Vendor Sales/Services Offerings
- 10:00-11:00 am** Seminar – Exhibit Hall  
Robbie Brown – How to Fire Up Sales With The Power of Impulse Merchandising
- Noon-2:00 pm** Lunch-All Registered Attendees/Seminar – Exhibit Hall  
Bureau of Alcohol, Tobacco, Firearms and Explosives – San Antonio Field Office
- 2:00-4:00 pm** Exhibit Hall- Vendor Sales/Services Offerings
- 4:00PM** Exhibit Hall Closes
- 4:00-5:00 pm** Seminar – Exhibit Hall  
Robbie Brown – Excess Inventory Stifles Profits and Cash
- 6:00-7:00 pm** Open Bar Reception – Exhibit Hall
- 7:00-10:00 pm** Dinner (Exhibit Hall) – All Registered Attendees  
Live Auction benefiting our PAC Fund  
Contests & Prizes

**Sunday, February 11, 2018**

- 8:00-10:00 am** Continental Breakfast - Exhibit Hall
- 10:00-11:30 am** TAP Business Meeting – Members Only
- Noon-1:30 pm** Board Meeting

**\*Preregistration required** directly with Helen Moore of the NPA: Phone-(817) 337-8830 or  
Email-helen@nationalpawnbrokers.org

**Special Thanks to  
Our Current  
Convention  
Sponsors**

